Since 1951

B. J. VANIJYA MAHAVIDYALAYA

(Autonomous) (Grant-in-Aid)

(Affiliated to Sardar Patel University)

Vallabh Vidyanagar- 388 120, Dist. Anand, Gujarat, India Accredited with CGPA of 2.78 on four point scale at B++ Grade by NAAC Syllabus with effective from June - 2025

Master of Commerce (M.Com.) Semester - III

Course Code	Title of the Paper	Total Credit		
PB03ECOM53	Industrial Relations	04		
Course	1. To promote harmony among workers, employers	, and the government to		
Objectives	enhance productivity and minimize conflicts.			
		To protect workers' rights, improve working conditions, and enhance		
		labor welfare through organized collective action and legal support.		
	3. To resolve employee issues through grieva	ž •		
	procedures, and foster growth via counseling and mentoring.			
	4. To resolve industrial conflicts through negotiates	otiation and collective		
	bargaining, ensuring fair terms and harmony.			

	Course Description		
Unit	Description	Weightage	
1.	INDUSTRIAL RELATION		
	Concept of Industrial Relation		
	 Scope, Characteristics, Objectives and Factors of Industrial Relation 		
	Importance of Peaceful Industrial Relation		
	Causes of Poor Industrial Relation		
	Developing Sound Industrial Relation		
	Parties to IR, IR strategy		
2.	TRADE UNIONS	25%	
	 Meaning and Definition of Trade Union 		
	Characteristics, Functions and Role of Trade Unions		
	Registration of Trade Unions		
	Why do Employees Join Unions?		
	Union Tactics and Union Legislation		
	Problems of Trade Unions		
	Trade Union Movement in India		
	Measure to strengthen Trade Union Management in India		
3.	GRIEVANCE AND DISCIPLINE, COUNSELING AND	25%	
	MENTORING		
	GRIEVANCE		
	Grievance Procedure-Meaning, Definition		
	• The Causes of Grievances		
	Model of Grievance Procedure		
	The Grievance Procedure		
	DISCIPLINE		



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	• I	Disciplinary Proced	lure - Meaning and	Definitions		
	• 1	Need for Disciplina	ry Measures			
	• A	Aspects, Objectives	and Types of Disc	ipline		
	•]	The Red-Hot Stove	Rule			
	I	EMPLOYEE COU	UNSELING AND	MENTORI	NG	
	I	EMPLOYEE COU	UNSELING			
	• (Concept of Employ	ee Counseling			
	• (Objectives of Coun	seling			
	• F	Process of Counseli	ing			
	•]	Types Counseling				
	• (Counseling as a Pro	cess of Developing	in Organiz	ation	
	N	MENTORING				
	• N	Mentoring: Meanin	g and Functions			
4.		NDUSTRIAL	CONFLICTS	AND	COLLECTIVE	25%
		BARGAINING				
		INDUSTRIAL CO				
		Definition of Dispu				
		Causes, Types of In				
		Prevention of Indus				
		Settlement of Confl				
		COLLECTIVE BA				
		Definition of Collect				
		_	oortance and Strateg			
			s for the Success of	Collective 1	Bargaining	
		Functions of Collec				
		Collective Bargaini	-			
	• (Collective Bargaini	ng in India			

Teaching- Learning	Lecture, Group Discussion, Doubt Solving, Power Point Presentation, Case
Methodology	Study, Real Life Company Examples, & Seminar

Evaluation Pattern		
Sr. No.	Details of the Evaluation	Weightage
1.	Internal/ Written Examination	20%
2.	Internal Continuous Assessment in the form of Viva-Voce, Quizzes, Seminars, Assignments, Attendance	10%
3.	External Examination	70%

Students will have to score minimum of 40% to pass the course.

Cou	Course Outcomes: Having Completed this course, the students will be able to:		
1.	To understand the basic concepts, historical development, need for peaceful industria		
	relations, approaches, strategies, and key parties involved in industrial relations.		
2.	To learn about the nature of trade unions, reasons employees join, strategic choices and		
	tactics used, trade union movements in India, and relevant union legislation.		
3.	To understand the meaning, causes, and procedure of grievances, the need for and		
	objectives of disciplinary procedures, types of punishment, employee counseling, and		
	mentoring.		



4. To learn the definition, causes, and types of industrial conflicts, the concept, importance, characteristics, conditions, and process of collective bargaining, and the recommendations of the National Commission on Labor (NCL) in India.

Suggest	Suggested References:		
Sr. No.	References		
1.	Aswathappa K. (2010). "Human Resource Management-Text and Cases"		
	Sixth Edition Tata McGraw Hill Education Private Ltd, New Delhi.		
2.	Subba Rao P. 2010. "Personnel and Human Resource Management-Text and		
	Cases"		
	Himalaya Publishing House, Mumbai.		
3.	Dessler Gray & Varkkey Biju. (2008). "Human Resource Management"		
	Ninth Edition, Pearson Education.		
4.	Kochan, T.A. & Henry Katz. (2009). "Collective Bargaining and Industrial		
	Relations"		
	Homewood, Illnois, Richard D Irish,		
5.	On-Line Resources available that can be used as Reference Material		
6.	On-Line Resources		
	The students can avail the Online Material of this Course on the following		
	websites		
	 https://www.msuniv.ac.in/Download/Pdf/01ef65aec8a741f 		
	 http://www.ddegjust.ac.in/studymaterial/mba/obh-311.pdf 		
	• gyankosh.ac.in/bitstream/123456789/19427/1/Unit-21.pdf		
	http://www.sasurieengg.com/e-course-material/MBA/II-Year-Sem-		
	3/BA7034%20INDUSTRIAL%20RELATIONS%20AND%20LABOUR%20WELFARE. pdf		

